



# Transform Your *Tomorrow*

Welcome to today's session!  
We'll be starting in 2 minutes...



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# Transform Your *Tomorrow*

Welcome to today's session!



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# Transform Your *Tomorrow*

Welcome to today's session!  
We'll be starting in 1 minute...



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## Agenda

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- Cummins Supply **Risk Strategy** Overview
- Sphera/riskmethods **SCRM** Overview
- How Sphera/riskmethods can help drive **resiliency and business continuity**
- How to **leverage the system**
- **Questions**



# Meet the team

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**Sathya Gunaseelan**  
Global Supply Risk Leader



**Suzanne Wells**  
Executive Director –  
Manufactured Materials



**Subbu Somarowtu**  
Global IT Leader –  
Direct Procurement



**Ryan Patin**  
Senior Account  
Executive - Sphera

# What is needed?

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**Together, Cummins and our** supply chain partners must proactively identify and mitigate supply risks and sustainably strengthen the resiliency of the **entire** supply chain.

**For this goal, we need our partners to drive similar supply chain strategies and priorities as we work together towards a more resilient supply chain.**



# Why this is Important

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- Supply chain transparency is essential to manage risk. We will not use this information to go directly to your supplier.
- We are collecting this data to understand our risk and we require your support.
- We understand you might not have this information available now and we want you to start collecting it.
- We recognize this is challenging and its necessary for each of us to protect our businesses and customers.
- We are here to help you navigate this process.



## SUB-TIER SUPPLY RESILIENCY

# Working together to Improve Supply Resiliency

- Cummins is evolving and we need you to evolve with us. It is imperative that we collaborate as we achieve the supply resiliency goals.
- Cummins has tools that can help
  - Cummins uses a global tool to help with automation of supply chain mapping, risk scoring and risk alerts.
    - We need you to enter your sub-tier supplier information to see your risk score and receive risk alerts.
- We need you to learn about and manage your current suppliers and report findings to Cummins.
  - Notify Cummins early if you identify risks so we can work together to mitigate.





# Thanks for your partnership!

- Using Sphera/riskmethods SCRM to monitor your locations for:
  - Financial risk
  - Geopolitical risk
  - Image and Compliance
  - Weather related risk
  - Cyber risk
- We're excited to partner with you to help us become more resilient **by sponsoring this award-winning risk solution** for you to use!

Create a safer,  
more sustainable  
and productive  
world





**riskmethods**  
a sphera® company

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**SUPPLYSHIFT**  
a sphera® company

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# SCRM Solution Overview

Supply Chain Risk Management for Managing Operational & Corporate Goals

## The source of truth for supply risk

Real-time & actionable insight about

- Financial risk
- Sustainability and Compliance risk
- Natural disaster risk
- Man-made risk
- Geopolitical risk
- Cyber risk



## Across the Supply Chain

RISK OBJECTS

- Suppliers
- Customers, Distributors, Advisors
- Locations (seaports, airports,...)
- Own Sites
- Countries
- Supply paths



POWERED BY ARTIFICIAL INTELLIGENCE



QUALITY CHECKED FOR ACCURACY



RISK RADAR



IMPACT ANALYZER



ACTION PLANNER



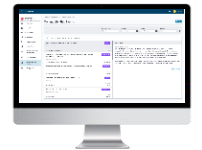
RISK ASSESSMENT



SUB-TIER VISIBILITY



COMPLIANCE  
INCIDENT MANAGEMENT



COMMODITY  
RISK TRACKER

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# Mitigating Supply Chain Risk



SpheraCloud  
**SCRM**

Democratize supply chain risk information  
across the entire organization



**Accuracy**



**Accountability**



**Action**

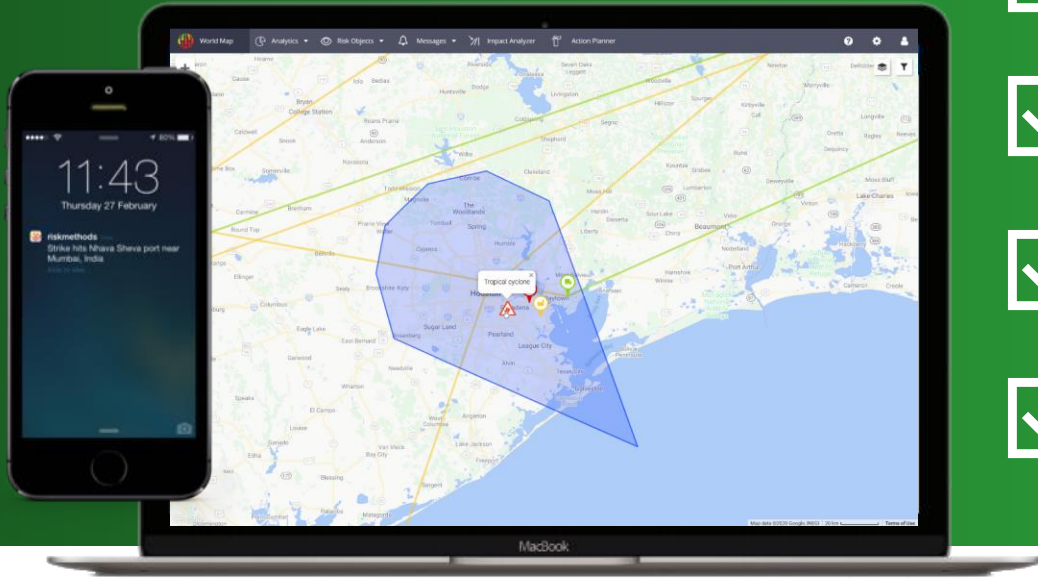
# What is Risk Radar?



Monitor



Identify



An interactive world map helps you assess where risks exist in your end-to-end supply chain



Wherever you are, receive timely insights about new and emerging threats in your supply network



Reveal hidden trends with a user-friendly dashboard and report that tell you the story behind your risk data



Understand your risk exposure by viewing a risk scorecard that shows the risk profile of suppliers, locations and more

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# Tier 1 Supplier Risk Radar: Sphera Supply Risk Network™



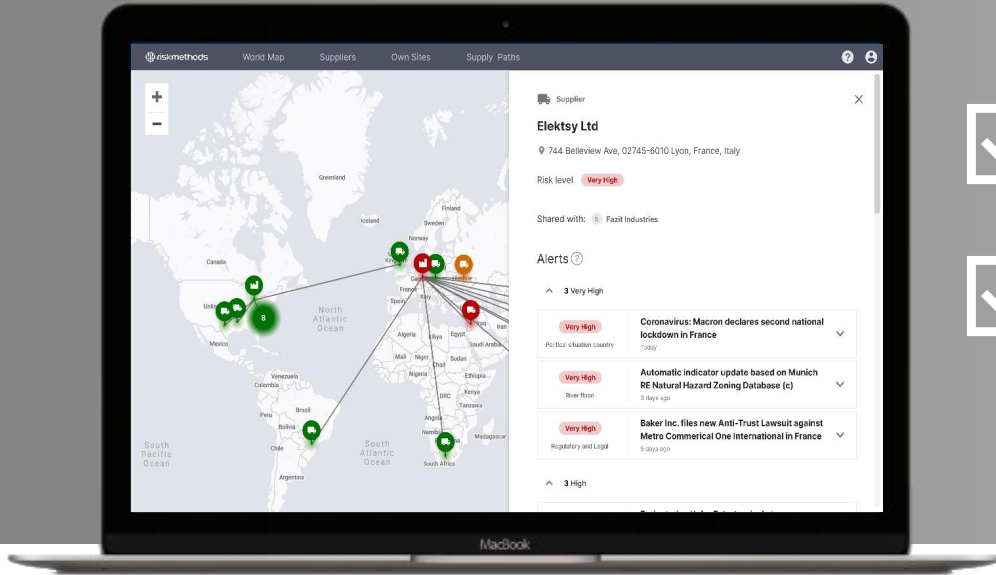
Collaborate



Identify



Monitor



By gaining sub-tier visibility, enterprises and their partners all achieve greater transparency

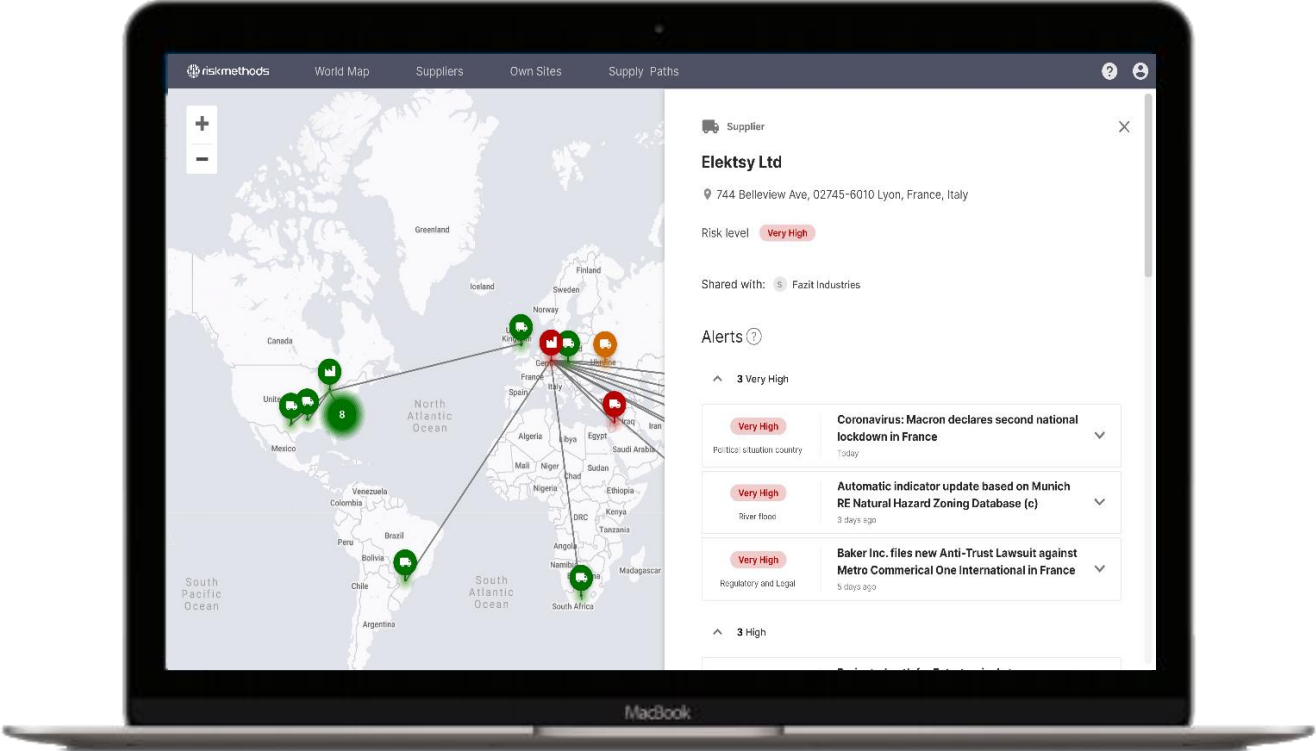


Expanding resilience to the business partners with a shared solution for monitoring and managing mapped supply chains

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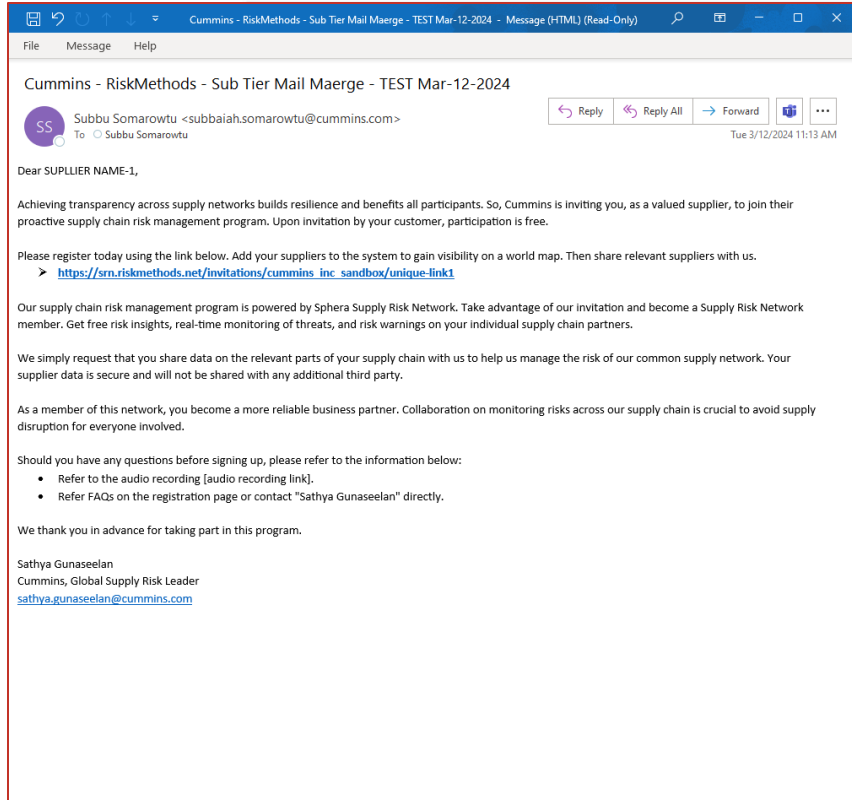


# How to register and use the system – Easy as 1, 2, 3!





# How to register and use the system – Easy as 1, 2, 3!



## Welcome to Sphera Supply Risk Network

SCRM Sales Demo invites you to join Supply Risk Network, a collaborative hub for achieving supply chain resilience.


By joining this network, you become recognized as a reliable business partner. This close cooperation will strengthen your relationship with your supply network and make you a partner of choice. Membership is free.

To build a more resilient supply network, SCRM Sales Demo requires information about your supply base. You remain the owner of the data you upload and share. Your data will solely be used to visualize supply chain risk. Your data is secure and will not be shared with your customers without explicit action from your side, nor will it be shared with any additional third party. Your suppliers will not be contacted.

**Register now to become a Supply Risk Network member.**

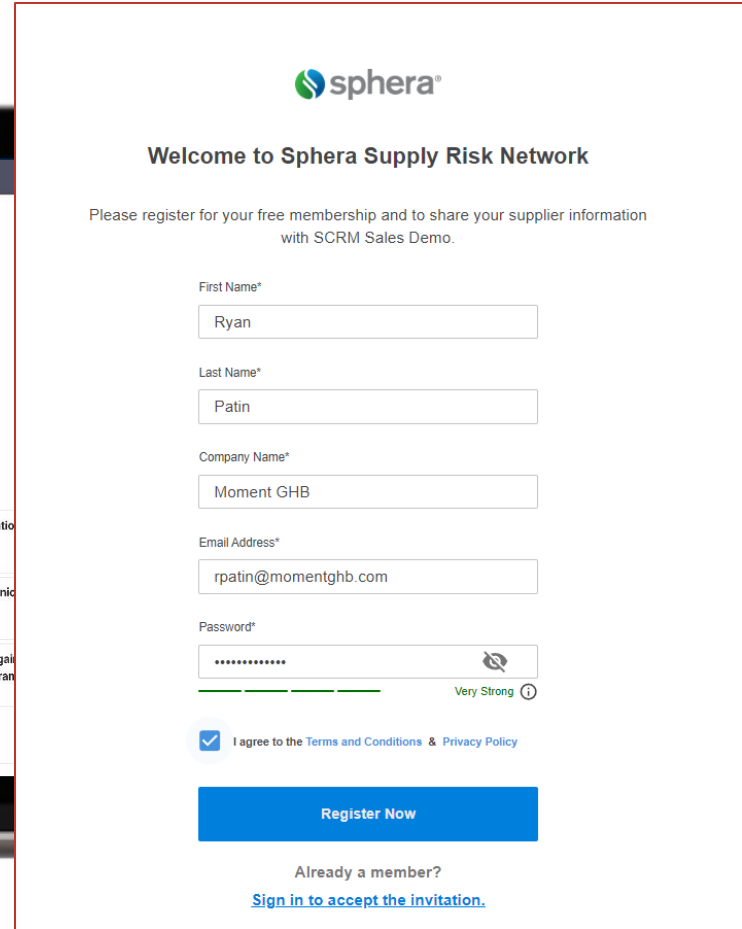
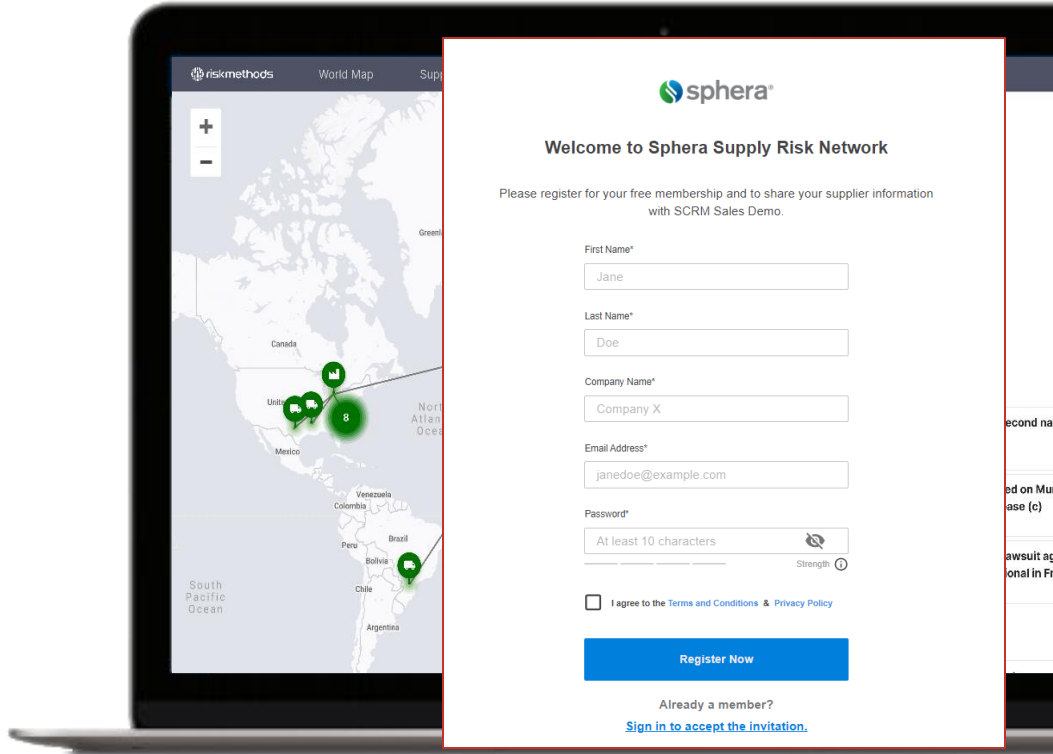
[Register Now](#) [Sign in to accept the invitation.](#)

**Already a member?**  
[Sign in to accept the invitation.](#)

 **sphera®**

- ➔ [Frequently asked questions](#)
- ➔ [About Sphera SCRM](#)

# How to register and use the system



# How to register and use the system



## Welcome

Joining **Sphera Supply Risk Network** is a great step toward achieving supply chain resilience.



Next



## Monitor your supply chain

Add your suppliers, your own sites and your supply paths, to **start monitoring risks** within your supply chain.



Next

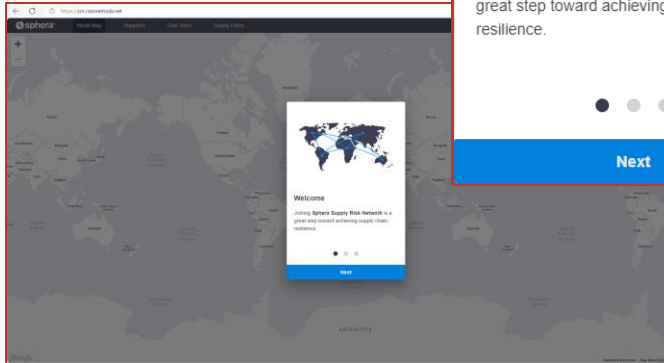


## Share with business partners

Share relevant suppliers, your own involved sites, and related supply paths with your business partners, to **strengthen your collaboration** on managing resilient supply chains.



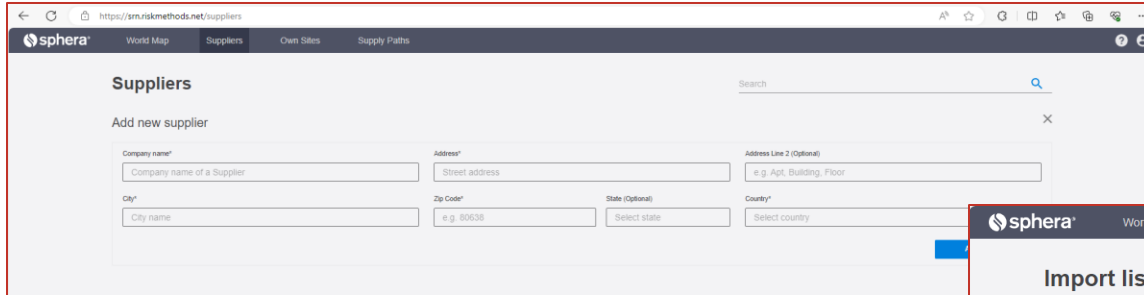
Add suppliers



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# How to use Risk Radar – 1. Upload Your Suppliers and Own Sites



https://sm.riskmethods.net/suppliers

sphera World Map Suppliers Own Sites Supply Paths

### Suppliers

Add new supplier

Company name\*  
Company name of a Supplier

Address\*  
Street address

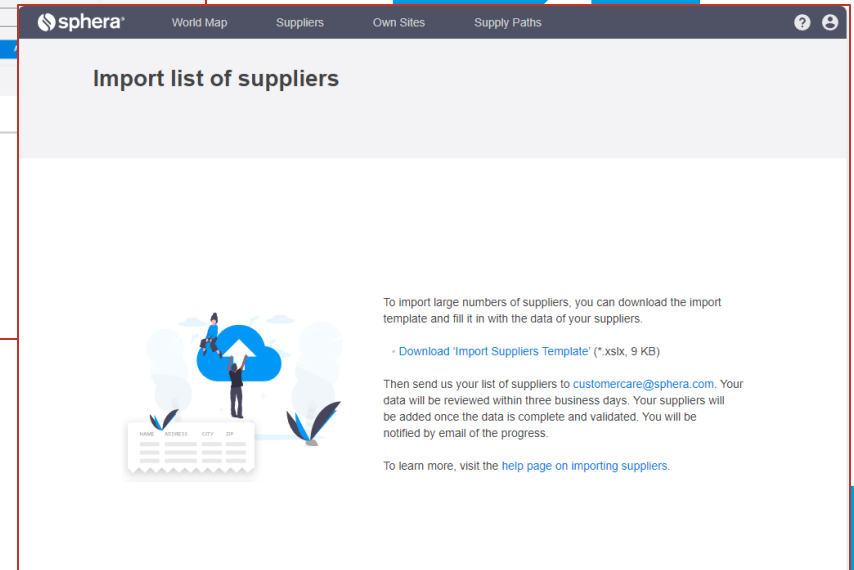
Address Line 2 (Optional)  
e.g. Apt, Building, Floor

City\*  
City name

Zip Code\*  
e.g. 80638

State (Optional)  
Select state

Country\*  
Select country



sphera World Map Suppliers Own Sites Supply Paths

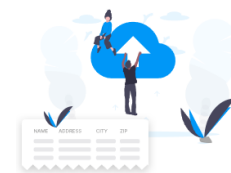
### Import list of suppliers

To import large numbers of suppliers, you can download the import template and fill it in with the data of your suppliers.

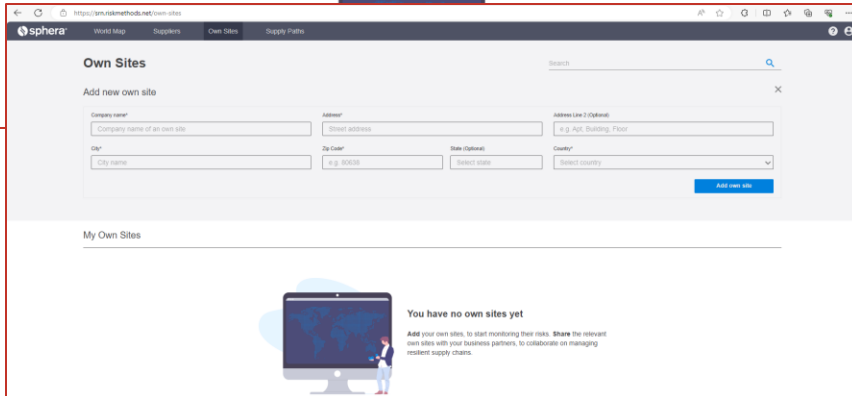
- Download 'Import Suppliers Template' (\*.xlsx, 9 KB)

Then send us your list of suppliers to [customer@sphera.com](mailto:customer@sphera.com). Your data will be reviewed within three business days. Your suppliers will be added once the data is complete and validated. You will be notified by email of the progress.

To learn more, visit the [help page on importing suppliers](#).



NAME	ADDRESS	CITY	ZIP



https://sm.riskmethods.net/own-sites

sphera World Map Suppliers Own Sites Supply Paths

### Own Sites

Add new own site

Company name\*  
Company name of an own site

Address\*  
Street address

Address Line 2 (Optional)  
e.g. Apt, Building, Floor

City\*  
City name

Zip Code\*  
e.g. 80638

State (Optional)  
Select state

Country\*  
Select country

Add own site

My Own Sites

**You have no own sites yet**

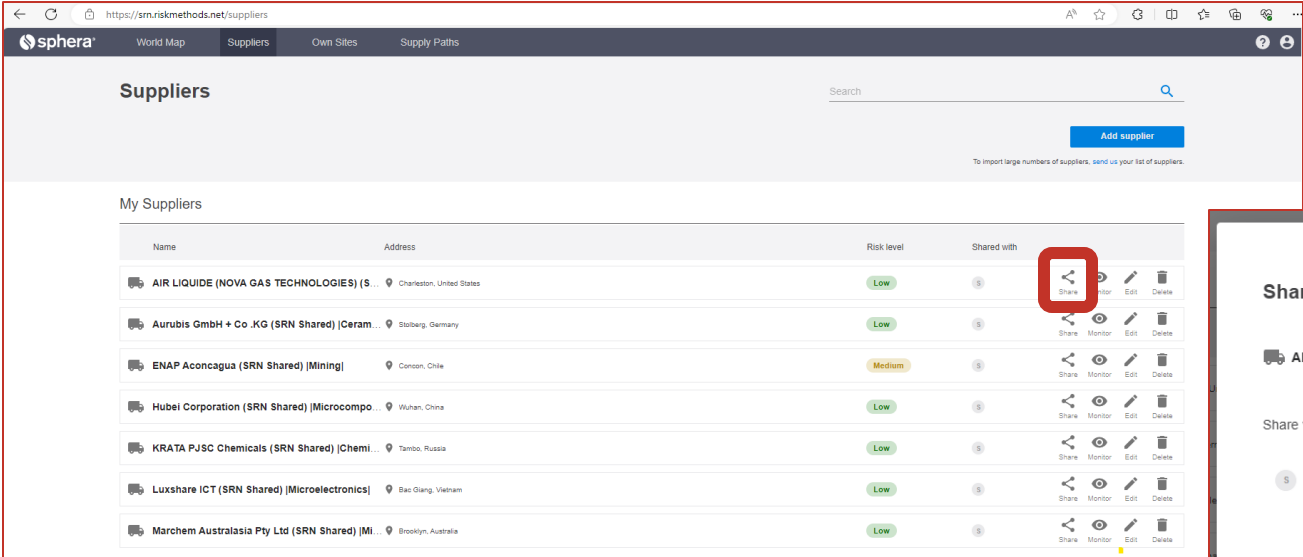
Add your own sites, to start monitoring their risks. Share the relevant own sites with your business partners, to collaborate on managing resilient supply chains.

# How to use Risk Radar – 2. Connect Your Sites and Suppliers

The image displays two overlapping screenshots of the Sphera Risk Radar web application. The top screenshot shows the 'Supply Paths' page, which includes a navigation bar with 'World Map', 'Suppliers', 'Own Sites', and 'Supply Paths'. A prominent 'Add supply paths' button is visible, accompanied by a message: 'Please add [own sites](#) and [suppliers](#) first to create new supply paths'. The bottom screenshot shows the 'Suppliers' page, featuring a search bar, an 'Add supplier' button, and a table of 'My Suppliers'. The table lists various suppliers with their names, addresses, risk levels, and sharing options.

Name	Address	Risk level	Shared with	Actions
AIR LIQUIDE (NOVA GAS TECHNOLOGIES) (\$	Charleston, United States	Low	1	Share Monitor Edit Delete
Aurubis GmbH + Co. KG (SRN Shared)  Ceram	Stolberg, Germany	Low	1	Share Monitor Edit Delete
ENAP Aconcagua (SRN Shared)  Mining	Concon, Chile	Medium	1	Share Monitor Edit Delete
Hubei Corporation (SRN Shared)  Microcompo	Wuhan, China	Low	1	Share Monitor Edit Delete
KRATA PJSC Chemicals (SRN Shared)  Chem	Tambo, Russia	Low	1	Share Monitor Edit Delete
Luxshare ICT (SRN Shared)  Microelectronics	Bao Giang, Vietnam	Low	1	Share Monitor Edit Delete
Marchem Australasia Pty Ltd (SRN Shared)  MI	Brooklyn, Australia	Low	1	Share Monitor Edit Delete

# How to use Risk Radar – 3. Share your suppliers!



Suppliers

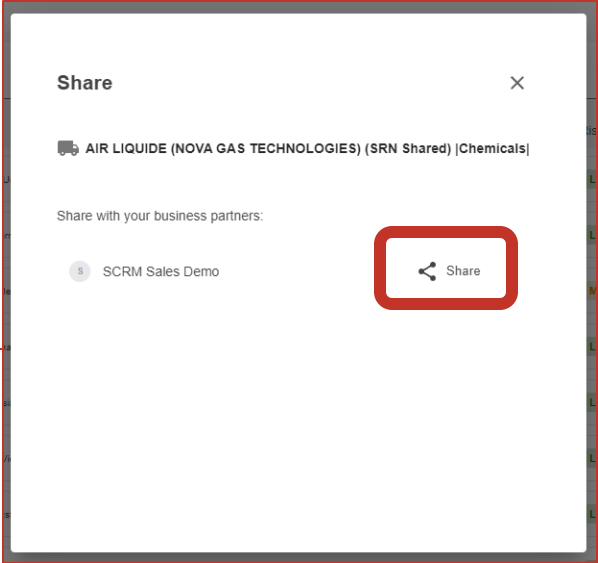
Search

Add supplier

To import large numbers of suppliers, send us your list of suppliers.

My Suppliers

Name	Address	Risk level	Shared with	
AIR LIQUIDE (NOVA GAS TECHNOLOGIES) (S...)	Charleston, United States	Low	S	Share Monitor Edit Delete
Aurubis GmbH + Co .KG (SRN Shared)  Ceram...	Stolberg, Germany	Low	S	Share Monitor Edit Delete
ENAP Aconcagua (SRN Shared)  Mining	Concan, Chile	Medium	S	Share Monitor Edit Delete
Hubei Corporation (SRN Shared)  Microcompo...	Wuhan, China	Low	S	Share Monitor Edit Delete
KRATA PJSC Chemicals (SRN Shared)  Chem...	Tambo, Russia	Low	S	Share Monitor Edit Delete
Luxshare ICT (SRN Shared)  Microelectronics	Bac Giang, Vietnam	Low	S	Share Monitor Edit Delete
Marchem Australasia Pty Ltd (SRN Shared)  MI...	Brooklyn, Australia	Low	S	Share Monitor Edit Delete



Share

AIR LIQUIDE (NOVA GAS TECHNOLOGIES) (SRN Shared) |Chemicals|

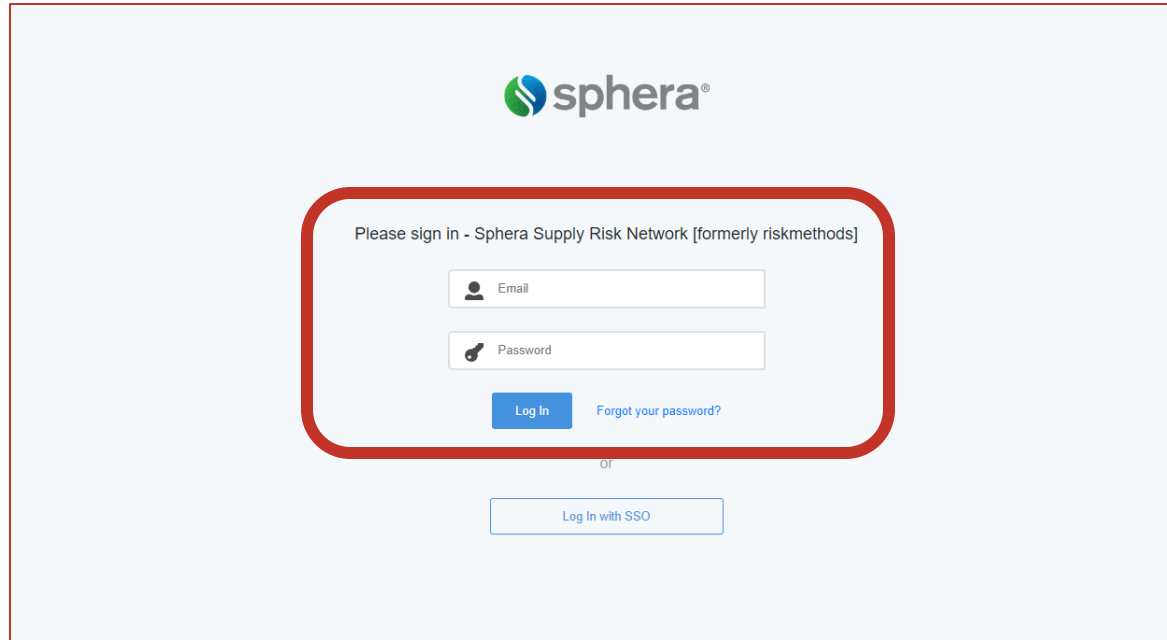
Share with your business partners:


- SCRM Sales Demo

Share


# How to use Risk Radar – Logging in once activated


Navigate to: <https://srn.riskmethods.net/>



 sphera®

Please sign in - Sphera Supply Risk Network [formerly riskmethods]

 Email

 Password

[Log In](#)

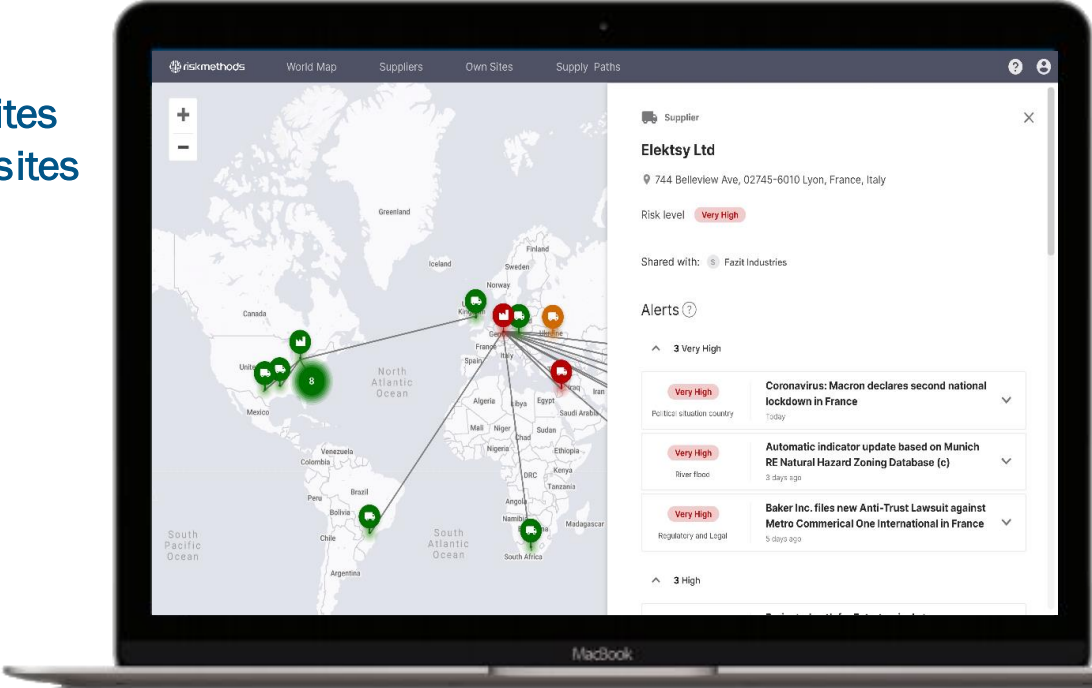
[Forgot your password?](#)

or

[Log In with SSO](#)

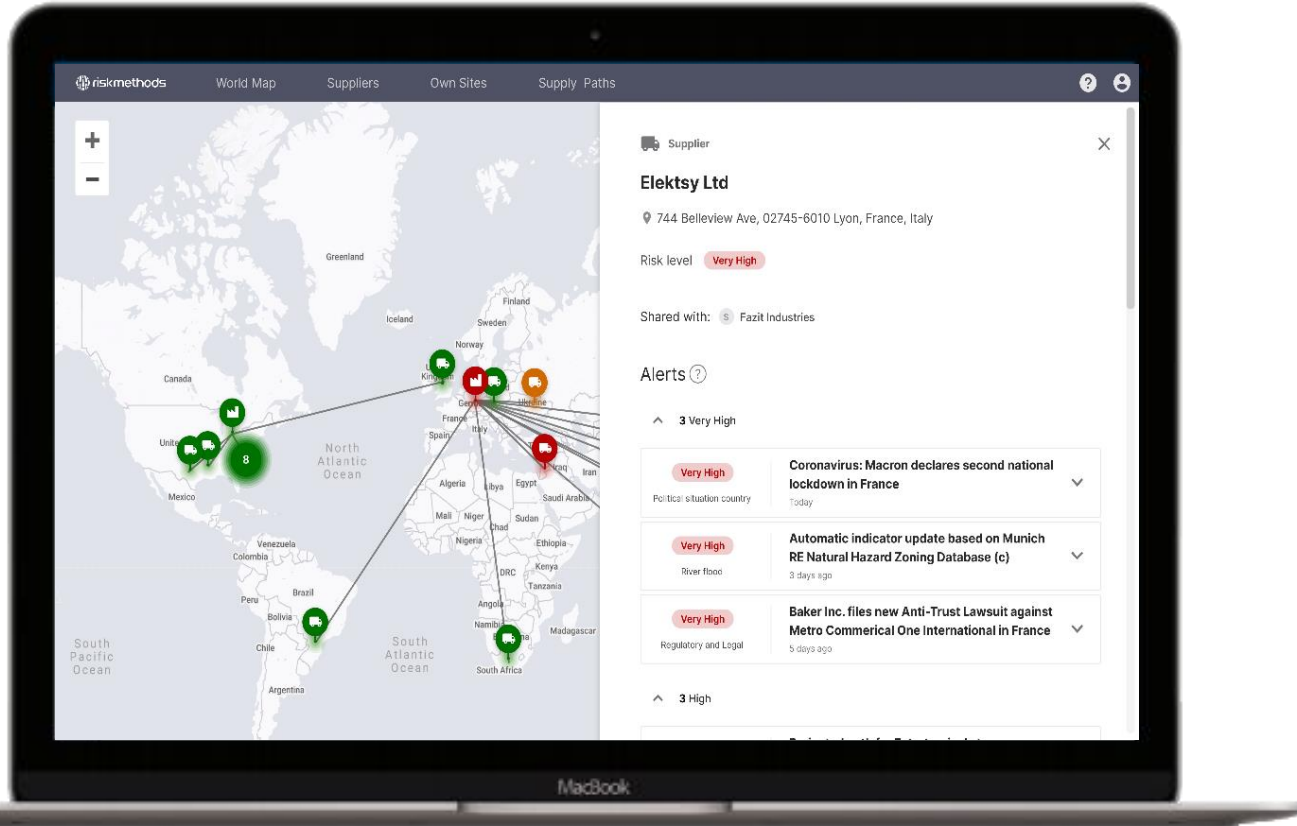
# Next Steps

- 1. Accept the invitation
- 2. Upload your suppliers and own sites
- 3. Connect your suppliers and own sites
- 4. Begin monitoring for resilience!





# Your system is now live and ready for resilience!



## Q & A

### What can we clarify?

# Thank you for your partnership!

If there are issues uploading suppliers:

1. Send any technical support questions to [customercare@sphera.com](mailto:customercare@sphera.com)
2. Please cc: Sathya and Subbu:  
[sathya.gunaseelan@cummins.com](mailto:sathya.gunaseelan@cummins.com)  
[subbaiah.somarowtu@cummins.com](mailto:subbaiah.somarowtu@cummins.com)



Cummins  
Contact

**Sathya Gunaseelan**

Enterprise Account Executive  
[sathya.gunaseelan@cummins.com](mailto:sathya.gunaseelan@cummins.com)

Sphera  
Contact

**Ryan Patin**

Enterprise Account Executive  
[rpatin@sphera.com](mailto:rpatin@sphera.com)

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**Thanks for your partnership!**